# Uncertainty Aversion and Systemic Risk[*]

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## Abstract

We propose a new theory of systemic risk based on Knightian uncertainty (or "ambiguity"). We show that, due to uncertainty aversion, probabilistic assessments on future asset returns are endogenous, and bad news on one asset class induces investors to hold worse expectations on other asset classes as well. This means that idiosyncratic risk can create contagion and snowball into systemic risk. Furthermore, in a Diamond and Dybvig (1983) setting, we show that, surprisingly, uncertainty aversion causes investors to be less prone to run individual banks, but runs will be systemic. In addition, we show that bank runs can be associated with stock market crashes and flight to quality. Finally, we show that increasing uncertainty makes the financial system more fragile and more prone to crises. We conclude with implications for the current public policy debate on the management of financial crisis.

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Uncertainty and waves of pessimism are the hallmark of financial crises. Financial crises and bank runs are often associated with periods of great uncertainty and sudden widespread pessimism on future returns of financial and real assets. A puzzling feature of several recent financial crises has been contagion among apparently unrelated asset classes. For example, the Asian financial crisis of 1997 spread to the Russian crisis of 1998, which eventually brought the fall of LTCM (see Allen and Gale, 1999). Negative idiosyncratic news in one asset class can also snowball into economy-wide shocks. For example, the recent crisis of 2008 was triggered by negative shocks in the relatively small sub-prime mortgage market, and then rapidly spread to the general financial markets, leading to a near meltdown of the entire financial system.[1] These events raise the issue of the mechanism that triggers such contagions and put into question the very notion of systemic risk.

In this paper we propose a new theory of systemic risk based on uncertainty aversion. The notion of systemic risk that we adopt in our paper consists of the possibility of a run on the (overall) banking system due to contagion from one affected bank to other unaffected banks, rather than the outcome of a system-wide negative aggregate shock. Thus, we differentiate between systemic risk and systematic risk, which is the effect of an aggregate shock on the entire economic system.[2] More generally, we study the negative spillover, due to contagion, of a negative shock affecting one asset class to other asset classes not otherwise directly affected by the shock.

Our model builds on the distinction between risk, whereby investors know the probability distribution of assets' cash flows, and Knightian uncertainty (Knight, 1921), whereby investors lack such knowledge. The distinction between the known-unknown and the unknown-unknown is relevant since investors appear to display aversion to uncertainty (or "ambiguity"), as suggested by Ellsberg (1961), as well as Keynes (1921).

We study an economy where uncertainty-averse investors hold through financial intermediaries (i.e., banks) a portfolio of risky assets. Investors perceive the distribution of the returns on the

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[1] Potential losses from the subprime and Alt-A mortgage markets, which in the 2007-2008 period were estimated to be in the $100 billion to $300 billion range, triggered losses in the world equity market in excess of $10 trillion (see, OECD Financial Market Trends, 2007 and 2008).

[2] Note that the measurement, and the notion itself, of systemic risk is still rather controversial in the literature (Hansen 2014). For example Bisias et.al. (2012) provide a survey of 31 measures of systemic risk. See also the discussion in de Bandt and Hartmann (2000); Cerutti, Claessens, and McGuire (2012); Acharya, Engle, and Richardson (2012); and Acharya et al. (2016), among others, and the current discussion on macro-prudential regulation of "systemically important financial institutions."

risky assets as uncertain.[3] We argue that probabilistic assessments (or *beliefs* in the sense of de Finetti, 1974) held by uncertainty-averse investors on the future performance of each asset are endogenous, and depend on the composition of their portfolios. In particular, uncertainty-averse investors prefer to hold an uncertain asset if they can also hold other uncertain assets, a feature that is denoted as "uncertainty hedging." This happens because, by holding uncertain assets in a portfolio, investors can lower their overall exposure to the sources of uncertainty in the economy, reducing impact of "tail risk" on their portfolio. The effect of uncertainty hedging is that investors hold a more favorable probability assessment on the future return of an uncertain asset (i.e., are more "optimistic" on that asset) when they also hold other uncertain assets in their portfolios.

A key implication of uncertainty hedging and belief endogeneity in our model is that bad news on one asset class induces investors to hold less favorable probability assessment on the future return of other asset classes and, thus, to become more "pessimistic" on those assets. This implies that a negative shock to one asset class spreads to other asset classes in a wave of pessimism, generating contagion even in cases where such shocks are idiosyncratic.

We build on the classic Diamond and Dybvig (1983) model to include two banks, each with access to bank-specific risky assets (i.e., loans) in addition to the safe asset. Following existing literature, banks are modeled as mutual entities that maximize the welfare of their investors (i.e., depositors), who are exposed to uninsurable liquidity shocks. Banks invest in risky assets and provide investors with (partial) insurance against liquidity shocks, exposing them to runs. Different from traditional "panic runs" discussed in Diamond and Dybvig (1983), we focus on fundamental runs due to the interim arrival of (idiosyncratic) bad news about a bank's expected profitability.

When investors are not uncertainty averse, there is no reason for runs to propagate from one bank to another. In contrast, investor uncertainty aversion has a number of important consequences, due to uncertainty hedging. First, it creates the possibility of contagion across banks. If a late investor withdraws early from one bank, it can now become optimal for that investor to withdraw early from the other bank as well, even if no one else runs. In this way, uncertainty aversion generates endogenous contagion and systemic risk. We also show that, interestingly, uncertainty aversion causes investors to be less prone to run individual banks, but runs will be systemic.

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[3] This uncertainty represents, for example, incomplete knowledge on the structure of the economy that generates asset returns, i.e., it can be viewed as model uncertainty (see Hansen and Sargent, 2008).

The distinguishing feature of our model is that uncertainty aversion can be a driver of contagion across otherwise unrelated asset classes. In addition, we can explain how relatively small idiosyncratic shocks can snowball into systemic risk. In contrast, absent uncertainty aversion, idiosyncratic shocks affect only the asset class directly involved by such shocks, leaving other assets classes untouched. Thus, our paper identifies a new factor of systemic risk (and contagion) based on investors preferences rather than on aggregate shocks that affect economy-wide fundamentals.

The second effect of uncertainty aversion is that it generates two equilibria in banks' investment decisions. This is due to the fact that a bank is willing to make an investment in the risky asset if and only if the other bank invests in its risky asset as well. This implies that investors' uncertainty aversion makes investment in risky assets strategic complements, creating the possibility of a second Pareto-inferior equilibrium where both banks invest in the safe asset only. This second (inefficient) equilibrium, a "credit crunch," represents a new type of equilibrium due to coordination failure among banks, rather than among depositors as in Diamond and Dybvig (1983).

Finally, we study a more general setting with multiple heterogeneous banks and both aggregate and bank-level uncertainty. We show that increasing uncertainty makes the financial system more fragile and more prone to financial crises. Specifically, we show that for low levels of both bank-level and aggregate uncertainty, idiosyncratic shocks at a single bank generate only local runs with no contagion. At greater levels of bank level or aggregate uncertainty, idiosyncratic shocks can spread to other banks and become systemic. Finally, we show that, when aggregate uncertainty is sufficiently large, the unique equilibrium in the economy is the "credit crunch" equilibrium. In this situation, the financial system retrenches itself into a "safety mode," whereby banks refrain from lending and invest only in the safe asset, producing a "credit crunch."

We conclude our paper with a discussion of the empirical and public policy implications of our model. We suggest that, when uncertainty in the economy is sufficiently low, central banks can avert runs by intervening only on the affected banks. In contrast, when the economy is exposed to greater uncertainty, bank bailouts and assets purchases by the central bank should involve not only the banks that are directly affected, but must also be extended to other banks to avoid a systemic crisis. In addition, we argue that, at high levels of uncertainty, banks may be "stuck" in a bad credit crunch equilibrium that cannot be resolved with liquidity injections.

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Our paper is related to several stands of literature. First is the theory of bank runs based on the liquidity provision/maturity transformation role of financial intermediation originating with Diamond and Dybvig (1983). This includes Jacklin (1987), Bhattacharya and Gale (1987), Jacklin and Bhattacharya (1988), Chari and Jagannathan (1988), and Goldstein and Pauzner (2005), among many others. Allen, Carletti, and Gale (2009) argue that aggregate volatility can induce banks to stop trading among each other, effectively generating a credit crunch.

More importantly, our paper is linked to the emerging literature on contagion and systemic risk. Allen and Gale (2000) generate contagion as the outcome of an imperfect interbank market for liquidity. Kodres and Pritsker (2002) model transmission (i.e., contagion) of idiosyncratic shocks across asset markets by investors' rebalancing their portfolios' exposures to shared macroeconomic risks among asset classes. Gârleanu, Panageas, and Yu (2015) derive contagion across assets due to limited participation and excessive portfolio rebalancing following shocks. Allen, Babus, and Carletti (2012) examine the impact of financial connections on systemic risk. Acharya, Mehran, and Thakor (2015) consider a model where regulatory forbearance induces banks to invest in correlated assets, thus creating systemic risk. Acharya and Thakor (2016) argue that, while bank leverage can be used to discipline a bank's risk-taking, it generates excessive liquidations that convey unfavorable information on the economy's fundamentals, thereby generating systemic risk.[4]

Very close to our paper, Goldstein and Pauzner (2004) argue that investors' portfolio diversification may generate systemic risk. This happens because (idiosyncratic) negative information on a bank (or, equivalently, an asset class), generates a wealth loss to investors. If investors have decreasing absolute risk aversion, this wealth loss may increase investors' risk aversion sufficiently to trigger a run on other banks that are otherwise not affected by the initial shock. Our paper differs from theirs in the fundamental mechanism that triggers contagion. Specifically, in Goldstein and Pauzner (2004) the channel of contagion is through changing the equilibrium discount rate in an economy, since the increase of investors' risk aversion affects the market risk premium. In contrast, in our model we identify a new channel of contagion based on the deterioration of investors' probability assessments on the future return of risky assets, that is, their beliefs, potentially leaving the market discount rate unaffected. Thus, the two papers complement each other, and they can jointly

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[4]Additional papers include Freixas, Parigi, and Rochet (2000), Rochet and Vives (2004), Acharya and Yorulmazer (2008), Brusco and Castiglionesi (2007), Thakor (2015a), among many others.

explain the deterioration of investor sentiment and increase of discount rates that often characterize financial crises. In addition, our paper can explain how idiosyncratic shocks of relatively small size can snowball and generate systemic runs.

Finally, our work is closely related to the emerging literature on uncertainty aversion in financial decision making and asset pricing.[5] Uncertainty aversion has been proposed as an alternative to Subjective Expected Utility (SEU) to describe decision making in cases where agents have only ambiguous information on probability distributions. This stream of research was motivated by a large body of work documenting important deviations from SEU and the classic Bayesian paradigm (see Etner, Jeleva, and Tallon, 2012, for an extensive survey of this literature). An important finding of this literature is that, while the degree of ambiguity aversion may vary across treatments and subjects, the presence of ambiguity aversion appears to be a robust experimental regularity. Interestingly, Chew, Ratchford, and Sagi (2013) document that ambiguity averse behavior is particularly relevant among more educated (and analytically sophisticated) subjects.

Uncertainty aversion has also been shown to be an important driver of asset pricing, providing an explanation for observed behavior that would otherwise be puzzling in the context of SEU. For example, Anderson, Ghysels, and Juergens (2009) find stronger empirical evidence for uncertainty rather than for traditional risk aversion as a driver of cross-sectional expected returns. Jeong, Kim, and Park (2015) estimate that ambiguity aversion is economically significant and explains up to 45% of the observed equity premium. Boyarchencko (2012) shows that the sudden increase in credit spreads during the financial crisis can be explained by a surge in uncertainty faced by uncertainty-averse market participants. Dimmock et al. (2016) show that ambiguity aversion helps explain several household portfolio choice puzzles, such as low stock market participation, low foreign stock ownership, and high own-company stock ownership.[6]

Closer to our paper, Uhlig (2010) highlights the role of uncertainty aversion in a financial crisis: the presence of uncertainty-averse investors exacerbates the falls of asset prices following a negative shock in the economy. Caballero and Krishnamurthy (2008) examine a version of Diamond and Dybvig (1983) with uncertainty-averse investors. Uncertainty in their model concerns the extent of

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[5] For a thorough literature review, see Epstein and Schneider (2008) and (2010).

[6] See also Easley and O'Hara (2009), Bossaerts et al. (2010), Drechsler (2013), Jahan-Parvar and Liu (2014), Mele and Sangiorgi (2015), Gallant, Jahan-Parvar and Liu (2015) and Dicks and Fulghieri (2015) and (2016).

the investors' liquidity shocks (and not a bank's expected profitability, as in our model). Uncertainty aversion makes investors very pessimistic (that is, they "fear the worst") triggering a "flight-to-quality." In their model, uncertainty aversion acts as an amplification mechanism. Contagion (that is, the transmission mechanism) can happen, for example, through forced asset sales in unrelated asset markets due to investors' balance sheet constraints (as in Krishnamurthy, 2010). In our paper, uncertainty aversion itself is a new source of contagion and systemic risk.

Our paper is organized as follows. Section 1 outlines the model. Section 2 develops our theory of systemic risk based on uncertainty aversion. Section 3 studies a general model with multiple banks and both aggregate and bank-level uncertainty, and discusses the effect of increased uncertainty on fragility of the financial system. Section 4 discusses the empirical implications of our model and lessons learned for public policy and the management of financial crises. Section 5 concludes. All proofs are either in the Appendix to the paper or the Technical Online Appendix.

## 1  The model

We study a two-period model, with three dates, $t \in \{0, 1, 2\}$. The economy is endowed with three types of assets: a safe asset (that serves as a "storage" technology) which will be our numeraire, and two classes (or types) of risky assets denominated by $\tau$, with $\tau \in \{A, B\}$. Making an investment in a risky asset at $t = 0$ generates at $t = 2$ a random payoff in the safe asset. Specifically, a unit investment in the type-$\tau$ asset produces at $t = 2$ a payoff $R$ with probability $p_\tau$, and a payoff 0 with probability $1 - p_\tau$. A unit investment in the safe asset, which can be made either at $t = 0$ or $t = 1$, yields a unit return in the second period, so that the (net) safe rate of return is zero. We assume that returns on risky assets depend on the state of the overall economy, which provides the source of uncertainty in the model, as described below.

Our economy has two classes of players: investors and two banks. The banking system is specialized: each bank can only invest in one class of the risky asset, in addition to the safe asset. Thus, only bank $\tau$ can invest in type-$\tau$ assets, for $\tau \in \{A, B\}$, at $t = 0$. This assumption captures the notion that banks in our economy are specialized lenders with a well-defined clientele. At $t = 1$, a bank has the choice of (partially) liquidating its investment in the risky technology, allowing it

to recover a fraction of the initial investment. Early liquidation, however, is costly and generates a payoff $\ell < 1$ per unit of risky asset that is liquidated at $t = 1$. Thus, liquidation of a fraction $\gamma$ of the risky investment will generate payoff $\gamma\ell$ at $t = 1$ and $(1 - \gamma)R$ with probability $p_\tau$ at $t = 2$.

The economy is populated by a continuum of investors. Each investor is endowed at $t = 0$ with \$2 in the safe asset and, as we will show later, in equilibrium will invest \$1 in bank $A$ and \$1 in bank $B$. While investors have access to the storage technology (our safe asset), they can (potentially) have exposure to the risky asset only by making deposits in the banks. Following Diamond and Dybvig (1983), each investor faces at $t = 1$ a liquidity shock with probability $\lambda$.[7] Occurrence of the liquidity shock is privately observed by the investor and determines her "type." An investor hit with the liquidity shock, that is, a "short-term" investor, must consume immediately, and her utility is $u(c_1)$, with $u(0) = 0$, $u' > 0 > u''$, where $c_1$ is consumption at $t = 1$. An investor not impacted by the liquidity shock, that is a "long-term" investor, consumes only at $t = 2$. For analytical tractability we assume that long-term investors are risk neutral in wealth, that is, their utility is $u_2(c_2) = c_2$, where $c_2$ is consumption at $t = 2$.[8]

The model unfolds as follows. At the beginning, $t = 0$, banks $\tau \in \{A, B\}$ offer deposit contracts to investors. The two banks move first and simultaneously offer deposit contracts $r_\tau$ (described below) to investors, and then investors decide whether to invest their endowment as deposits at the two banks, $d_\tau \geq 0$, or to invest in the safe technology, $S_a$.[9] After investors make their deposits, banks decide on their investments in the safe and the risky asset. At $t = 1$, investors learn whether or not they are affected by the liquidity shock. Investors hit by a liquidity shock have no choice other than to withdraw from the bank(s) where they made a deposit and consume all their wealth. Investors not hit by a liquidity shock must decide, for each bank $\tau$, whether to keep their deposit in the bank, $w_\tau = 0$, or to withdraw their deposits immediately, that is to "run" the bank, $w_\tau = 1$. Investors that run a bank invest the proceeds in the safe asset (i.e., the storage technology) for later consumption. At $t = 2$, cash flows from risky assets are realized and divided among investors remaining in the bank, and final consumption takes place.

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[7]Liquidity shocks are statistically independent across investors. Differently from Wallace (1988, 1990), and Chari (1989), among others, there is neither aggregate risk nor uncertainty on the liquidity shock.

[8]While we make the assumption that the utility for consumption at $t = 2$ is linear for analytical tractability, numerical analysis of the concave utility case yields similar results to those presented.

[9]Investments in risky technologies (representing loans) are available only to banks; investors have access only to the safe (storage) technology and bank deposits.

An important deviation from the traditional Diamond and Dybvig (1983) framework is that we assume investors are uncertainty averse. We model uncertainty (or "ambiguity") aversion by adopting the minimum expected utility (MEU) approach promoted in Epstein and Schneider (2010).[10] In this framework, economic agents do not have a single prior on future events but, rather, they believe that the probability distribution of future events belongs to a given set $M$, denoted as the "core beliefs set." Thus, uncertainty-averse agents maximize

$$\mathcal{U} = \min_{\mu \in M} E_\mu \left[ u \left( \cdot \right) \right], \tag{1}$$

where $\mu$ is a probability distribution over future events, and $u \left( \cdot \right)$ is a von-Neumann Morgenstern (vNM) utility function.[11] In addition, following Epstein and Schnieder (2010), we assume that uncertainty-averse agents are sophisticated with consistent planning. In this setting, agents anticipate their future uncertainty aversion and, thus, correctly take into account how they will behave at future dates in different states of the world.[12]

We model investor uncertainty aversion by assuming that investors are uncertain on the probability distribution of the return of the two risky assets, and we characterize the core beliefs set by using the notion of relative entropy. Specifically, for a pair of probability distributions $(p, q)$, the *relative entropy* of $p$ with respect to $q$ is defined as the Kullback-Leibler divergence of $p$ from $q$:

$$R(p|q) \equiv \sum_i p^i \log \frac{p^i}{q^i}. \tag{2}$$

The core beliefs set for the uncertainty-averse investors in our economy is then given by

$$M \equiv \{p : R(p|q) \leq \eta\}, \tag{3}$$

where $p \equiv (p_A, p_B)$ is the joint distribution of the returns on the two risky assets and $q \equiv (q_A, q_B)$ is

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[10]MEU was originally derived by Gilboa and Schmeidler (1989). An alternative approach is "smooth ambiguity" developed by Klibanoff, Marinacci, and Mukerji (2005). In their model, agents maximize expected felicity of expected utility, and agents are uncertainty averse if the felicity function is concave. The main results of our paper will hold also in this latter approach (if the felicity function is sufficiently concave), but at the cost of requiring a substantially greater analytical complexity. Similarly, our results also hold in the context of variational preferences of Maccheroni, Marinacci, and Rustichini (2006) if the ambiguity index $c(p)$ has a positive cross-partial.

[11]In the traditional SEU framework, players have a single prior $\mu$ and maximize their expected utility $E_\mu \left[ u \left( \cdot \right) \right]$.

[12]Siniscalchi (2011) describes this framework as preferences over trees.

an exogenously given "reference" probability distribution of the return on the risky assets. From (2), it is easy to see that the relative entropy of $p$ with respect to $q$ represents the (expected) likelihood ratio of the distribution $q$ when the "true" probability distribution is $p$.[13] The core beliefs set $M$ can therefore be interpreted as the set of probability distributions, $p$, with the property that, if true, the investor would expect not to reject the ("null") hypothesis $q$ in a likelihood-ratio test.

Intuitively, the core belief set $M$ is the set of probability distributions that are not "too unlikely" to be the true (joint) probability distribution that characterizes the return of the two risky assets, given the reference distribution $q$. Note that a small value of $\eta$ represents situations where agents have more confidence that the probability distribution $q$ is a good representation of the true success probability of the risky assets, while a large value of $\eta$ corresponds to situations where there is great uncertainty on the true probabilities. Thus, the parameter $\eta$ can be interpreted as representing the extent of uncertainty present in the economy.

Note that, if the return distributions on the two risky assets are independent (as we assume in our paper), from (2) and (3), it can immediately be seen that $R(p|q) = R(p_A|q_A) + R(p_B|q_B)$, so

$$M = \{p : R(p_A|q_A) + R(p_B|q_B) \leq \eta\}. \tag{4}$$

Expression 4 has the appealing interpretation that, for given total uncertainty in the economy, $\eta$, an increase in the uncertainty on the return of one asset, $R(p_\tau|q_\tau)$, is offset by a corresponding decrease of uncertainty on the return of the other asset, $R(p_{\tau'}|q_{\tau'})$, $\tau \neq \tau'$.

**Lemma 1** *Let $\eta < \underline{\eta}(q)$ (where $\underline{\eta}(q)$ is defined in the appendix). The core beliefs set $M$ is a strictly convex set with smooth boundary. Furthermore, if investors have non-negative exposure to both risky assets, the solution to (1) is on the lower left-hand boundary of $M$.*

Lemma 1 is a direct implication of the fact that relative entropy $R(p|q)$ is strictly convex.[14] It shows that uncertainty-averse agents with non-negative exposure to both risky assets will select their probability assessments conservatively, that is, that lie in the "lower-left" boundary of the

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[13] As in Epstein and Schneider (2010), Hansen and Sargent (2005), (2007), and (2008), relative entropy can also be interpreted as characterizing the extent of "misspecification error" that affects investors.

[14] For a general discussion, see Theorem 2.5.3 and 2.7.2 of Cover and Thomas (2006).

core beliefs set $M$. This implies that the relevant portion of the core beliefs set $M$ is a smooth, decreasing and convex function; see Figure 1 on page 39 for an illustration.

[INSERT FIGURE 1 HERE]

Intuitively, restricting investor beliefs to belong to the core beliefs set (3) has the effect of ruling out probability distributions that are very unlikely to be the true probability distribution of the two banks' risky assets, given the reference probability $q$. In other words, the maximum entropy criterion (3) excludes from the core belief set probability distributions that give too much weight to "tail events," given $q$. This implies that, when the level of uncertainty (as measured by $\eta$) is not too large, the contingency that *both* assets have a very low success probability is expected not to satisfy the likelihood ratio test implied by the relative entropy criterion and is thus not admissible (see again Figure 1). Because uncertainty-averse investors (from Lemma 1) are concerned about "left-tail" events, we interpret the relative entropy restriction (3) as a way of "trimming pessimism."

Because there is no closed-form solution for the level set of relative entropy for binomial distributions in (3), for ease of exposition, we model the relevant portion of the core beliefs set (namely, the decreasing and convex "lower-left" boundary) by using a lower-dimensional parameterization, as follows. We assume that the success probability of an asset of type-$\tau$ depends on the value of an underlying parameter $\theta_\tau$, and is denoted by $p(\theta_\tau)$, with $\theta_\tau \in [\theta_L, \theta_H] \subseteq [0, \Theta]$. For analytical tractability, we assume that $p(\theta) = e^{\theta_\tau - \Theta}$, with $\tau \in \{A, B\}$. Uncertainty-averse agents treat the vector $\vec{\theta} \equiv (\theta_A, \theta_B)$ as uncertain and assess that $\vec{\theta} \in C \subset \{(\theta_A, \theta_B) : (\theta_A, \theta_B) \in [\theta_L, \theta_H]^2\}$. We interpret the parameter combination $\vec{\theta}$ as describing the state of the economy at $t = 2$ and we denote $C$ as the set of "core beliefs" of our uncertainty-averse investors. In light of Lemma 1 and subsequent discussion, we assume that for $\vec{\theta} \in C$ we have that $(\theta_A + \theta_B)/2 = \theta_T$, where $\theta_T \equiv (\theta_H + \theta_L)/2$. Importantly, note that, for a given value of the parameter combination $\vec{\theta}$, the probabilities distributions $p(\theta_\tau)$, $\tau \in \{A, B\}$, are independent. This means that the returns on the risky assets are uncorrelated.[15]

We will at times benchmark the behavior of uncertainty-averse agents with the behavior of an uncertainty-neutral SEU agent, and we will assume that uncertainty-neutral investors has $\theta_L = \theta_H$,

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[15]Our model can easily be extended to the case where, given $\vec{\theta}$, the realization of the asset payoffs at the end of the period are correlated.

so that she assesses $\theta_\tau = \theta_T$. This assumption guarantees that the uncertainty-neutral investor has the same probability assessment on the return on the two assets as a well-diversified uncertainty-averse investor (and thus there is no "hard-wired" difference between the to type of investors). We will also assume throughout that $p(\theta_T)R > 1$. This inequality implies that the expected profits from risky assets are sufficiently large to make an uncertainty-neutral investor willing to invest in such assets. Later, we will also show that this implies a well-diversified uncertainty-averse investor is willing to invest in the uncertain assets.

## 1.1 Deposit contracts

Banks are organized as "mutual" institutions, such as mutual saving banks or credit unions, and maximize the welfare of their depositors. Thus, at the beginning, $t = 0$, banks offer investors deposit contracts that maximize their lifetime welfare.[16] Because banks can make risky investments, departing from Diamond and Dybvig (1983), the payoff from deposit contracts depends both on the date of withdrawal and the realization of the investment in the risky asset, if a bank makes such investment. Thus, a deposit contract offered by bank $\tau$, $r_\tau \equiv \{r_{1\tau}, r_{2\tau}^l, r_{2\tau}^h\}$, describes the time- and state-dependent payoff to a depositor per unit of deposits, as follows.[17] Given a unit deposit at time $t = 0$, investors who withdraw at $t = 1$ receive safe payoff $r_{1\tau} \geq 0$. Investors keeping their deposits at the bank until $t = 2$, receive a payoff that that can be composed by two parts: first, that they receive a safe payoff $r_{2\tau}^l \geq 0$ which is independent of the realization of the risky asset, plus they may receive a second payoff $r_{2\tau}^h \geq 0$ which is paid to the investor only if the risky-asset return is $R$. There is no government insurance guarantee for deposits.

Given a deposit contract $r_\tau \equiv \{r_{1\tau}, r_{2\tau}^l, r_{2\tau}^h\}$, an investor depositing $d_\tau \geq 0$ dollars at bank $\tau$ receives a total payoff (and consumption) from holding her deposits in the two banks, as follows. In absence of runs, investors hit with the liquidity shock withdraw early and receive from each bank a payoff equal to $r_{1\tau}d_\tau$ and, thus, their consumption is equal to $c_1 = S_a + r_{1A}d_A + r_{1B}d_B$, where

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[16] Alternatively, we could assume that the banking sector is open to free entry, whereby a type-$\tau$ bank is exposed to potential competition from banks of the same type. Zero-profit condition ensures that at the beginning of the period, $t = 0$, a type-$\tau$ bank offers investors a deposit contract that maximize their lifetime welfare. Note that, in this case, to be able to raise deposits from investors, a bank must be able to commit, at the time deposits are made by investors, to their asset allocation between the safe and risky assets.

[17] Because banks maximize investors' ex-ante utility, optimal consumption allocations can be implemented with linear deposit contracts WLOG (see the proofs of Theorems 1 and 2).

$S_a \geq 0$ is an investor's investment in the safe asset. Investors not hit with the liquidity shock and holding their initial deposits with both banks have consumption which will depend on the realized return on each of the risky assets, with $E(c_2) = S_a + \left(r_{2A}^l + p\left(\theta_A\right)r_{2A}^h\right)d_A + \left(r_{2B}^l + p\left(\theta_B\right)r_{2B}^h\right)d_B$.

We will initially focus on equilibria with no runs. To simplify the exposition, let $U_0$ be the value function of investors at $t = 0$, and let $U_1$ be the value function of late investors in the case of no runs.[18] Thus,

$$U_0 \equiv \lambda u\left(S_a + r_{1A}d_A + r_{1B}d_B\right) + (1 - \lambda)U_1\left(\vec{\theta}_1\right), \tag{5}$$

$$U_1\left(\vec{\theta}_1\right) \equiv S_a + \left(r_{2A}^l + p\left(\theta_A\right)r_{2A}^h\right)d_A + \left(r_{2B}^l + p\left(\theta_B\right)r_{2B}^h\right)d_B, \tag{6}$$

where $\vec{\theta}_1$ characterizes investor beliefs about the state of the economy, which we derive next.

## 1.2 Endogenous beliefs

An important implication of uncertainty aversion is that investor assessments on the parameter combination $\vec{\theta}$ depend on their overall exposure to risk and, thus, on the structure of their portfolios. This means that the probability assessment (i.e., the "beliefs") held by an uncertainty-averse investor on the state of the economy (that is, the parameter combination $\vec{\theta}$) are endogenous, and depend on the agent's overall exposure to the risk factors of the economy.

Endogeneity of beliefs is an outcome of the fact that the minimization operator in (1), which determines the probability assessment held by an investor, in general depends on the composition of the investor's overall portfolio. It is useful to note that this property, which plays a critical role in our paper, implies that uncertainty-averse agents are more willing to hold uncertain assets if they can hold such assets in a portfolio rather than in isolation. By holding uncertain assets in a portfolio, investors can lower their overall exposure to the sources of uncertainty in the economy. Namely, by investing in both risky assets (i.e., making a deposit in both banks), the investor will limit her exposure to the "tail risk" that both risky assets have a very low success probability, a property we refer to as uncertainty hedging.

The effect of uncertainty hedging is that investors hold more favorable probability assessments on the future return of the risky assets held by the two banks when they make deposits in both

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[18]The payoffs to early and late investors in the case of runs are stated in the Technical Appendix.

banks, rather than when they make deposits in only one bank.[19] This happens because, by being exposed to one risky asset only, the investor will be exclusively concerned about the "tail risk" of that asset (i.e., that the asset has a very low success probability). This is in contrast to the case where the investor makes deposits in both banks. In this case, the investor reduces its exposure to the tail risk that both risky assets have a very low success probability, a contingency which, under the condition of Lemma 1, is rejected by the relative entropy criterion (3).

Investor probabilistic assessments on the return on risky assets are determined as follows. Long-term investors' ultimate exposure to uncertainty depends on the initial deposits made at each bank, $d_\tau$, the investors' decision on whether or not to keep these deposits at each bank, $w_\tau$, and the deposit contracts offered by each bank, $r_\tau$. From (6), the investor's assessment at $t = 1$ on the state of the economy is the solution to the minimization problem:

$$\vec{\theta}_1^a \equiv \arg\min_{\vec{\theta}_1 \in C} U_1\left(\vec{\theta}_1\right). \tag{7}$$

**Lemma 2** *Increasing an investor's exposure to one risky asset induces a more pessimistic assessment of that asset. Formally, let*

$$\check{\theta}_\tau \equiv \theta_T + \frac{1}{2}\ln\frac{r_{2\tau'}^h d_{\tau'}\left(1 - w_{\tau'}\right)}{r_{2\tau}^h d_\tau\left(1 - w_\tau\right)}. \tag{8}$$

*The assessment held at $t = 1$ by an uncertainty-averse agent on the state of the economy is $\vec{\theta}_1^a = (\theta_A^a, \theta_B^a)$, where*

$$\theta_\tau^a = \begin{cases} \theta_L & \check{\theta}_\tau \leq \theta_L \\ \check{\theta}_\tau & \check{\theta}_\tau \in (\theta_L, \theta_H) \quad \text{for } \tau \in \{A, B\}. \\ \theta_H & \check{\theta}_\tau \geq \theta_H \end{cases} \tag{9}$$

Lemma 2 shows that when an investor has a relatively greater proportion of her portfolio deposited in a bank (for example, because of a decrease of the investor's deposit in the other bank) in

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[19]This property can be loosely interpreted as the analogue for MEU investors of the more traditional "benefits of diversification" displayed by SEU preferences. The property may be seen immediately by noting that, given two random variables, $y_k$, with distributions $\mu_k \in M$, $k \in \{1, 2\}$, which are ambiguous to agents, by the property of the minimum operator we have, for $q \in [0, 1]$, that

$$q\min_{\mu \in M} E_\mu\left[u\left(y_1\right)\right] + (1 - q)\min_{\mu \in M} E_\mu\left[u\left(y_2\right)\right] \leq \min_{\mu \in M}\{qE_\mu\left[u\left(y_1\right)\right] + (1 - q)E_\mu\left[u\left(y_2\right)\right]\}.$$

the optimization problem (7), the investor will select values of $\vec{\theta}$ that are less favorable to that bank. Intuitively, a relatively greater investment in a bank will make the investor relatively more concerned about priors that are less favorable to that bank. As a result, the investor will be more "pessimistic" about the return on the risky assets held by that bank and, thus, on its future profitability. Conversely, the investor will hold more favorable priors on the return on the risky assets held by the other bank and, thus, will be more "optimistic" about its future profitability. We denote $\vec{\theta}_1^a$ as characterizing investor "beliefs" at $t = 1$.

An important implication of Lemma 2 is that, if an uncertainty-averse investor withdraws her deposit from one bank ($w_{\tau'} = 1$) and holds deposits only at the other bank ($w_\tau = 0$), she will have a probabilistic assessment on the return on the assets held by bank $\tau$ determined by the worse-case scenario for that bank, with $\theta_\tau^a = \theta_L$. Similarly, if at $t = 0$ an investor deposits her endowment only in one bank, she will have beliefs on the return on the assets held by the bank that are determined again by the worse-case scenario.

Lemma 2 plays a crucial role in our analysis. Specifically, because investors are more optimistic, and thus value more, one class of risky assets if they can also invest in other risky asset, it implies that uncertainty aversion creates complementarities between investments in different asset classes. Such portfolio complementarity for investors, in turn, induces a strategic complementarity among banks, resulting in multiple equilibria. It also implies that (idiosyncratic) bad news about a bank, which induces a run on that bank, makes investors more pessimistic about the other bank's profitability, possibly triggering a run on that other bank as well. In this way, the presence of uncertainty aversion creates contagion, and thus systemic risk.

## 1.3 Optimal deposit contracts and investment policy

We now characterize the optimal deposit contracts offered by banks and their optimal investment policy in the safe and the risky technology. Bank $\tau$ sets the optimal deposit contract, $r_\tau$, offered to investors and the levels of investment in the safe and risky technologies, $S_\tau \geq 0$ and $K_\tau \geq 0$, per unit of deposits $d_\tau$, given the optimal contract and investment policy adopted by the rival bank $\tau'$,

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and investor optimal allocations given $r_\tau$, to maximize investors' ex-ante utility[20]

$$\max_{\{r_\tau, S_\tau, K_\tau\}} \quad U_0 \equiv \lambda u(c_1) + (1 - \lambda) U_1\left(\vec{\theta}_1^a\right). \tag{10}$$

Because liquidity shocks are privately observable only to investors at the interim date, $t = 1$, deposit contracts offered by a bank must satisfy appropriate incentive compatibility constraints. Early investors must consume immediately, since they gain no utility from $t = 2$ consumption,

$$c_1 = S_a + r_{1A} d_A + r_{1B} d_B. \tag{11}$$

Late investors, in contrast, may pretend to be early investors and withdraw their deposits from either (or both) banks and invest in the safe technology for later consumption. Thus, to prevent runs on one (or both) banks, deposit contracts must satisfy

$$U_1\left(\vec{\theta}_1^a\right) \geq S_a + r_{1\tau} d_\tau + r_{1\tau'} d_{\tau'}, \tag{12}$$

$$U_1\left(\vec{\theta}_1^a\right) \geq S_a + r_{1\tau} d_\tau + (r_{2\tau'}^l + p(\theta_L) r_{2\tau'}^h) d_{\tau'}, \tag{13}$$

$$U_1\left(\vec{\theta}_1^a\right) \geq S_a + r_{1\tau'} d_{\tau'} + (r_{2\tau}^l + p(\theta_L) r_{2\tau}^h) d_\tau, \tag{14}$$

where (12) ensures that late investors prefer keeping their deposits in both banks rather than running both of them, (13) ensures that late investors prefer not to run bank $\tau$, while keeping their deposits in bank $\tau'$, and (14) ensures that late investors prefer not to run bank $\tau'$, while keeping their deposits in bank $\tau$. Note that the incentive compatibility constraint (13) reflects the fact that, if a long term investor runs bank $\tau$ and not bank $\tau'$, she will have a portfolio that is exposed only to the risk of type-$\tau'$ assets only. This implies that she will be concerned only with the states of the economy that are least favorable to risky asset $\tau'$ and, thus, will set $\theta_{\tau'}^a = \theta_L$. Similarly, if the long-term investor runs bank $\tau'$, the investor will be concerned only with the states of the economy that are least favorable to risky asset $\tau$ and, thus, will set $\theta_\tau^a = \theta_L$, leading to (14). Banks correctly

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[20]Note that, while problem (10) characterizes the level of investment in the safe and risky asset that is ex-ante optimal, we show in the Appendix that these investment levels remain optimal after a bank receives deposits.

anticipate investors' probability assessments $\vec{\theta}_1^a$ (i.e., their beliefs) at $t = 1$:

$$\vec{\theta}_1^a = \arg \min_{\vec{\theta}_1 \in C} U_1\left(\vec{\theta}_1\right), \tag{15}$$

$$U_1\left(\vec{\theta}_1\right) \equiv S_a + (r_{2\tau}^l + p(\theta_\tau)r_{2\tau}^h)d_\tau + (r_{2\tau'}^l + p(\theta_{\tau'})r_{2\tau'}^h)d_{\tau'}. \tag{16}$$

Finally, the optimal deposit contract satisfies a bank's budget constraints at time $t = 0, 1, 2$ regarding investments in the safe and risky technology, and promised payoffs in the deposit contract:

$$1 \geq S_\tau + K_\tau \tag{17}$$

$$S_\tau \geq \lambda r_{1\tau} + (1 - \lambda)r_{2\tau}^l, \tag{18}$$

$$K_\tau R \geq (1 - \lambda)r_{2\tau}^h. \tag{19}$$

Note that, if a deposit contract, $r_\tau$, offered to investors by a bank does not satisfy the incentive-compatibility and feasibility constraints (12) - (19), investors will anticipate a run and will not be willing to make any deposit in the bank. We will make the following additional assumptions:

*Conditions $A_0$ (Regularity conditions):*

$$u'(2) > p(\theta_T)R > u'\left(2\frac{p(\theta_T)R}{\lambda p(\theta_T)R + (1 - \lambda)}\right). \tag{20}$$

The first inequality ensures that the optimal deposit contract offered by banks to uncertainty-neutral investors provides (partial) insurance against liquidity shocks, while the second inequality ensures that the optimal deposit contracts satisfy the incentive compatibility constraint (12) with strict inequality, that is, that the constraint is not binding in the optimal contract.[21]

*Condition $A_1$ (Contagion):*

$$p(\theta_L)R < 1.$$

This inequality implies that there are priors in the core beliefs set such that an investor assessing cash flows with such priors is not willing to make a unique deposit in a bank of type $\tau$, for

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[21] Note that the regularity conditions $A_0$ have the same role as the assumptions in Diamond and Dybvig (1983) that investors have a coefficient of RRA greater than 1 and that $\rho R > 1$, which together ensure that in, in their model, the optimal deposit contract $\{r_1^*; r_2^*\}$, satisfies $1 < r_1^* < r_2^* < R$.

$\tau \in \{A, B\}$. As will become apparent below, $A_1$ implies that, while an uncertainty-averse investor would be willing to make deposits in both banks, she may not be willing to keep her deposit in only one bank. This features creates the possibility of systemic runs.

## 1.4 Banking equilibrium

We characterize equilibria by using the notion of subgame-perfect Nash Equilibrium.

**Definition 1** *A subgame-perfect Nash Equilibrium in our economy is a strategy combination* $\{r_\tau^*, d_\tau^*, S_a^*, S_\tau^*, K_\tau^*, w_\tau^*\}$ *such that (i) each bank* $\tau \in \{A, B\}$ *selects the initial deposit contract offered to investors,* $r_\tau^*$, *and its investment policy in the safe,* $S_\tau^*$, *and risky technology,* $K_\tau^*$, *that maximizes investors' ex-ante utility,* $U_0$, *subject to (11) - (19), and given the other bank's and the investors' optimal strategies; (ii) an allocation at* $t = 0$ *of deposits by investors between the storage technology,* $S_a \geq 0$, *and two banks,* $d_\tau^* \geq 0$, *with* $S_a + d_A^* + d_B^* \leq 2$, *given the deposit contacts* $r_\tau^*$ *offered by the two banks, that maximizes their ex-ante utility,* $U_0$, *and a withdrawal policy for late investors,* $w_\tau^*$, *that maximizes their continuation utility,* $U_1$.

As a benchmark we consider first the case in which agents are uncertainty-neutral, as follows (recall that $\theta_L = \theta_H = \theta_T$ for uncertainty-neutral investors).

**Theorem 1** *If investors are uncertainty neutral, there is an equilibrium deposit contract* $r_\tau^{\rho*} \equiv \left\{ r_{1\tau}^{\rho*}, r_{2\tau}^{l\rho*}, r_{2\tau}^{h\rho*} \right\}$ *such that*

$$d_\tau^{\rho*} = 1, \ r_{2\tau}^{l\rho*} = 0, \ and \ 1 < r_{1\tau}^{\rho*} < p(\theta_T)r_{2\tau}^{h\rho*}, \ for \ \tau \in \{A, B\}, \tag{21}$$

*that is, banks provide partial insurance against liquidity shocks, investors invest all their endowment equally in both banks,* $d_\tau^* = 1$, *and do not run,* $w_\tau^* = 0$.

Theorem 1 shows that, as in Diamond and Dybvig (1983), a symmetric equilibrium with $r_{1A}^{\rho*} = r_{1B}^{\rho*}$ and $r_{2A}^{h\rho*} = r_{2B}^{h\rho*}$ always exists, whereby banks provide investors with partial insurance against liquidity shocks: $1 < r_{1\tau}^{\rho*} < p(\theta_T)r_{2\tau}^{h\rho*}$. As in Diamond and Dybvig (1983), insurance provision implies that, in equilibrium, banks are illiquid and potentially exposed to runs. Though runs do

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not occur in equilibrium, if a run on one bank did occur, it would not necessarily trigger a run on the other bank. Thus, runs would not be systemic, so the banking system is not fragile.[22]

These properties change dramatically when investors are uncertainty averse. Lemma 2 implies that investors' assessment on the future state of the economy and, thus, on a bank's expected solvency, depends on the composition of their overall portfolio. The link between investor's desired holding in each asset class, induced by belief endogeneity, makes deposit holdings effectively complements. In turn, complementarity among deposit holdings for investors creates a strategic complementarity for banks that results in multiple equilibria and systemic runs.

There are two types of equilibria when investors are uncertainty averse. The first type has the same properties as the one in which investors are uncertainty neutral, as in Theorem 1: banks invest in risky assets, offer partial insurance to investors, are illiquid, and exposed to runs. We denote this equilibrium as the "risky" equilibrium, and we interpret it as one in which banks carry out their normal lending activity. In the second equilibrium, banks invest only in the safe asset, making the banking system effectively immune to runs. In this second "safe" equilibrium, banks refrain from investing in the (potentially) more profitable risky assets (i.e. lending). We interpret this equilibrium as a "credit crunch."

**Theorem 2** *If investors are uncertainty averse and $A_1$ holds, there are both a "risky" equilibrium, where the optimal deposit contract is again $r_\tau^{\rho*}$ from (21), and a "safe" ("credit crunch") equilibrium, in which both banks invest only in the safe asset and offer a safe deposit contract, $r_\tau^{\sigma*} = \{r_{1\tau}^{\sigma*}, r_{2\tau}^{l\sigma*}, r_{2\tau}^{h\sigma*}\}$, and no insurance against liquidity risk: $r_{1\tau}^{\sigma*} = r_{2\tau}^{l\sigma*} = 1$ and $r_{2\tau}^{h\sigma*} = 0$, for $\tau \in \{A, B\}$. Investors invest equally in both banks, $d_\tau^* = 1$. Further: (i) The "risky" equilibrium Pareto dominates the "safe" equilibrium; (ii) banks are not exposed to runs in the "safe" equilibrium, but they are in the "risky" equilibrium.*

Existence of the credit crunch equilibrium depends critically on the fact that an uncertainty-averse investor is willing to deposit funds in one type of bank and, thus, be exposed to one type of

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[22]For completeness, note that there are also "virtual run" equilibria, whereby if investors expect a run at $t = 1$, in either or both banks, $w_\tau^* = 1$, $\tau \in \{A, B\}$, they do not make any deposit at the affected bank at the initial period, $t = 0$. Similarly, under MEU, if investors expect a run at any one of the two banks, they will make no deposits at any bank. Since these nonparticipation, or "autarky," equilibria are not interesting, we will ignore them in the rest of the paper. See Allen and Gale (2007) for a general discussion.

risk, only if she also can invest in the other bank and, thus, be exposed to the other source of risk as well. This implies that if one bank offers only the safe deposit contract, the other bank will only offer the safe deposit contract as well. This happens because, if to the contrary a single bank offers to investors a risky deposit contract, from Lemma 2 this offer will be met by investors with beliefs that correspond to the worst-case scenario for that bank. In this case, Condition $A_1$ implies that making a deposit at that bank is perceived by investors as a negative NPV investment. In other words, a bank offering a risky deposit contract is perceived by investors as insolvent (in expected value) and they will refuse to make any deposit in that bank.

The strategic externality in the investment policy of banks is due to the fact that uncertainty-averse investors are willing to make a deposit in one bank only if they have the opportunity to invest in the other bank as well. This externality creates the potential of a "coordination failure" among banks. This coordination failure among banks and the possibility of credit crunch equilibria is new in the literature, and it complements the more traditional coordination failure among investors that can generate "panic runs" as in Diamond and Dybvig (1983).

Selection between the risky and the credit crunch equilibrium is an open question. Pareto optimality of the risky equilibrium suggests that banks may spontaneously focus on such equilibrium. However, we emphasize the possibility that, in time of financial crises, banks may shift to the credit crunch equilibrium. A shift from the risky to the credit crunch equilibrium may occur, for example, as a consequence of an external event such as the release of bad news on the economy that acts as coordination device. In addition, in Section 3, we show that there are circumstances in which only the credit crunch equilibrium exists.

A second important effect of uncertainty aversion is that, although runs do not occur in equilibrium of the basic model, if a run on one bank does occur, it causes also a run on the other bank. This happens because a run at $t = 1$ by long-term investors on one bank shifts the composition of their portfolios in favor of the other bank. From Lemma 2, this change of investors' portfolio composition causes investors to become more pessimistic on the return on the asset of the bank whose deposits are still in their portfolios, triggering a run on that bank as well. Thus, uncertainty aversion creates the possibility of systemic risk, which we examine next.

# 2    Uncertainty aversion and systemic risk

Existing literature has examined two distinct categories of runs in a bank economy: panic runs and fundamental runs. Panic runs, as first discussed in Diamond and Dybvig (1983), occur when investors run a bank, even though the bank would still be solvent if they did not run. Panic runs are essentially due to a coordination failure among investors and, because of the inefficient liquidation of bank assets, investors would prefer the outcome of no one running. A fundamental run occurs when there is a shock to economic fundamentals large enough so that it ceases to be optimal for a long-term investor to remain invested in the bank, even if everyone else stays in the bank.

A further important distinction is between runs that involve only one bank and, thus, are "local" and runs that involve a large number of banks and, thus, are "systemic." Systemic runs may be the outcome of a system-wide negative shock that affects the aggregate economy. In contrast, and of interest here, are runs that originate from a shock to a small part of the banking sector and then propagate by contagion from affected banks to nonaffected ones.

In our paper we focus on systemic runs caused by contagion. From Theorem 1 and Theorem 2 we know that, in our economy, although runs do not occur in equilibrium, banks are always exposed to the possibility of a run in a risky equilibrium. However, when investors are uncertainty neutral, runs may not necessarily spread from one bank to the other. In contrast, if investors are uncertainty averse, contagion across banks may occur and runs can become systemic.

To model the possibility of equilibrium runs, similar to Goldstein and Pauzner (2005), we now assume that, at $t = 1$, investors receive public signals, $s_\tau$, $\tau \in \{A, B\}$, that are informative on the magnitude of the payoff given success from the risky assets at time $t = 2$. Specifically, we assume that $R_\tau = s_\tau R$, with $s_\tau \in \{\phi, 1\}$ and $\phi < 1$. We also assume that with probability $\varepsilon > 0$ investors observe "bad news" about type $\tau$ assets only, $s_\tau = \phi$ and $s_{\tau' \neq \tau} = 1$, for $\tau \in \{A, B\}$, while with probability $\Delta$, investors observe "bad news" about both type $A$ and type $B$ assets, $s_\tau = s_{\tau' \neq \tau} = \phi$, and with probability $1 - 2\varepsilon - \Delta$, investors learn that both asset classes are unaffected, $s_\tau = s_{\tau' \neq \tau} = 1$. Because "bad news" about both banks generate the expected and arguably uninteresting outcome of fundamental systemic runs, we set $\Delta = 0$. For tractability, we now assume that investors' utility

function, $u$, is piece-wise affine. Specifically,

$$u\left(c\right) = \begin{cases} \psi c & c \leq \tilde{c} \\ \psi \tilde{c} + (c - \tilde{c}) & c > \tilde{c} \end{cases} \tag{22}$$

where $\psi > p(\theta_T)R > 1$, and $\tilde{c} \in \left(2, 2\frac{p(\theta_T)R}{\lambda p(\theta_T)+(1-\lambda)R}\right)$. This utility function captures the notion that early investors value lower consumption levels, up to $\tilde{c}$, more than larger consumption and more than late investors, preserving the value of insurance against the liquidity shock.

The payoff to early and late investors in the case of runs on one or both banks are determined as follows. Investors who withdraw from banks receive a payment which depends on the proportion of investors that withdraw their deposits early, $n_\tau \geq \lambda$, as follows . If the number of investors demanding early withdrawal is sufficiently low, $n_\tau \leq (S_\tau + \ell K_\tau)/r_\tau^1$, banks honor the promised payment $r_\tau^1$ out of their investment in the safe asset, $S_\tau$, and possibly by liquidating their investment in the risky asset, $K_\tau$. In contrast, if the number of investors demanding early withdrawal is large, $n_\tau > (S_\tau + \ell K_\tau)/r_\tau^1$, banks will not have sufficient funds to pay all investors the promised amount $r_\tau^1$. In this case, we assume that banks follow a sequential service constraint, which implies the first $(S_\tau + \ell K_\tau)/\left(\eta_\tau r_\tau^1\right)$ investors that withdraw at $t = 1$ can obtain the full promised payment $r_\tau^1$, while the remaining investors receive $0$.[23]

Correspondingly, late investors that do not withdraw early, receive a random payoff which is determined as follows. If $n_\tau \leq S_\tau/r_\tau^1$, late investors receive a safe payment of $(S_\tau - n_\tau r_\tau^1)/(1 - n_\tau)$, plus the promised payment $r_{2\tau}^h$, if the risky asset has the high return $R$. If $S_\tau/r_\tau^1 < n_\tau \leq (S_\tau + \ell K_\tau)/r_\tau^1$, banks will have liquidated at $t = 1$ their entire holdings of the safe asset and also have partially liquidated the risky asset as well to satisfy investors withdrawing deposits at $t = 1$: late investors will receive a payoff of $\left(K_\tau - \frac{n_\tau r_\tau^1 - S_\tau}{\ell}\right)\frac{R}{1-n_\tau}$ only if the risky asset has a high return $R$. Finally, if $n_\tau > (S_\tau + \ell K_\tau)/r_\tau^1$, banks must liquidate their investment in the risky asset at $t = 1$, and late investors will receive zero payoff with probability one.

We now establish the existence of equilibrium systemic runs. We proceed in two steps. We start the analysis by establishing, in the following lemma, the possibility of systemic runs under

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[23] We assume that each investor's position "in line" at a bank to make an early withdraw is random, and that all investors have an equal probability of receiving the positive payoff.

uncertainty aversion for a given deposit contract $r_\tau \equiv \{r_{1\tau}, r_{2\tau}^l, r_{2\tau}^h\}$, $\tau \in \{A, B\}$.

**Lemma 3** *Let $r_\tau \equiv \{r_{1\tau}, r_{2\tau}^l, r_{2\tau}^h\}$, $\tau \in \{A, B\}$ be symmetric deposit contracts with $r_{1\tau} > 1$, $r_{2\tau}^l = 0$, $r_{2\tau}^h > 0$ (i.e., risky deposit contracts) and $d_A = d_B$. If investors are uncertainty neutral, they will run bank $\tau$ following bad news about type $\tau$ assets if $r_{1\tau} > \phi p(\theta_T) r_{2\tau}^h$, but investors will not run bank $\tau' = \tau$. If investors are uncertainty averse, they will run both banks if $r_{1\tau} > \phi^{\frac{1}{2}} p(\theta_T) r_{2\tau}^h$.*

This lemma shows that, in the presence of uncertainty-averse investors, bad news at one bank, while it generates a fundamental run on that bank, also induces investors to run on the other bank, even in the absence of bad news at the latter bank. Thus, bad news on one bank can create a systemic run: idiosyncratic risk can indeed generate systemic risk.

The mechanism behind the systemic risk described in Lemma 3 is the uncertainty hedging motive due to uncertainty aversion. As shown in Lemma 2, investor assessments of the success probability of a risky asset depends on their overall portfolio. In particular, an uncertainty-averse investor is willing to make a deposit in one bank, and thus to be exposed to the risky asset held by that bank, provided that she makes a deposit in the other bank as well, and thus be exposed also to the other risky asset. This implies that, if the investor learns bad news about one risky-asset class, inducing a run on that bank, the investor's portfolio will become overly exposed to the other risky asset class. From Lemma 2, the resulting portfolio imbalance causes a shift in the investor's assessment against the other asset class, making the investor relatively more pessimistic on the return on those assets. Thus, a run on the other bank may happen even if it was not affected by bad news: bad news about one bank spills over to the other causing contagion and systemic risk. This source of contagion and systemic risk is entirely driven by uncertainty aversion and is novel in the literature. It will be denoted as "uncertainty-based" systemic risk, generating "uncertainty-based" systemic runs.

Lemma 3 describes investor behavior in response to negative shocks, given an arbitrary deposit contract. Banks, however, offer ex-ante optimal deposit contracts that anticipate such behavior. The following theorem determines the ex-ante optimal deposit contracts offered by banks, incorporating the expectation of equilibrium runs after bad news.

**Theorem 3** *Let early investors have piecewise affine utility as in (22) and $\varepsilon$ be small enough.*

*(i) If investors are uncertainty neutral, the equilibrium is a risky equilibrium where banks invest in the risky technology and provide insurance against the liquidity shock by offering:*

$$r_{1\tau}^{\rho*} = \frac{1}{2}\tilde{c}, \ r_{2\tau}^{l\rho*} = 0, \quad and \ r_{2\tau}^{h\rho*} = \frac{1 - \lambda r_{1\tau}^{\rho*}}{1 - \lambda}, \ for \ \tau \in \{A, B\};$$

*in addition, investors run bank-$\tau$ after observing bad news on that bank ($s_\tau = \phi$) iff*

$$\phi < \underline{\phi} \equiv \frac{(1 - \lambda)\tilde{c}}{p(\theta_T)R(2 - \lambda\tilde{c})}$$

*with $0 < \underline{\phi} < 1$, but investors will not run the other bank.*

*(ii) If investors are uncertainty averse, there are two equilibria: the risky equilibrium described in part (i), and a safe equilibrium where banks hold only the risk-free asset and the deposit contract is a safe deposit contract: $r_{1\tau}^{\sigma*} = r_{2\tau}^{l\sigma*} = 1$ and $r_{2\tau}^{h\sigma*} = 0$ for $\tau \in \{A, B\}$. Furthermore, in a risky equilibrium, investors will run both banks after observing bad news on either of the two banks, that is, $s_\tau = \phi$ or $s_{\tau' \neq \tau} = \phi$, iff $\phi < \underline{\phi}^2$. There are no runs in the safe equilibrium.*

Theorem 3 characterizes the impact of uncertainty aversion on ex-ante optimal deposit contracts, bank runs, and systemic risk.[24] It shows that investor uncertainty aversion has two effects on banks runs. First, as discussed in Lemma 3, the presence of uncertainty aversion creates the possibility of systemic runs, even in cases where such runs would not occur under SEU. Thus, the presence of uncertainty aversion provides a channel for contagion and, thus, for systemic risk. However, Theorem 3 shows that the threshold level for bad news that triggers a run is lower when investors are uncertainty averse than when they are SEU investors, because $\underline{\phi}^2 < \underline{\phi} < 1$. This implies uncertainty-averse investors are *slower* to run after observing bad news on a bank than SEU investors, because (in the risky equilibrium) uncertainty-averse investors value more their deposit in a bank if they hold a deposit in the other bank as well. Thus, an uncertainty-averse investor is more reluctant to run a bank after observing bad news on that bank, all else equal. If the bad news is sufficiently bad to induce a run, the run spreads to the other bank. Thus, uncertainty-averse

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[24] Note that in the optimal contract in the "risky" equilibrium, banks provide (partial) insurance against the liquidity shock, since the marginal utility of early consumption (measured by $\psi$) is sufficiently large. Insurance is limited (late investors strictly prefer not mimicking early investors) because $\tilde{c}$ is not too large.

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investors are less prone to bank runs, but their runs will be systemic.[25]

We conclude this section by noting that our theory of contagion applies equally well to contagion across distinct asset classes. Because of uncertainty aversion, bad news affecting one asset class can generate a negative reaction to other otherwise unrelated asset classes.[26] Thus, contagion can extend to the broader financial sector, generating fragility for the entire financial system.

More specifically, our model implies that a run on the banking sector can be associated with poor stock market performance and, possibly, market crashes. Also, negative news in the banking sector can trigger a run on "demandable" mutual funds, such as money market funds, leading to a "breaking of the buck." Thus, our model proposes a new channel through which financial crises spread from the banking to the real sector. The new channel is driven by the impact of a bank run on investors' beliefs, generating a negative effect on stock market valuations. Our theory differs from the more traditional view that a crisis in the banking sector spreads to the real sector through its negative impact on banks' lending activities. Similarly, bad news on the stock market that leads to a stock market "crash" can also induce a run on the banking system. The bank run is then followed by a subsequent rebalancing of the long-term investors' portfolios with reinvestment in the safe asset. Thus, a market crash can generate a "flight to quality."

## 3   Increasing uncertainty and financial-system fragility

We now examine the impact of the "extent" of uncertainty on contagion and financial-system fragility. We show that increasing uncertainty makes the financial system more fragile and more prone to contagion and, thus, more vulnerable to systemic risk. In addition, we show that when aggregate uncertainty is very high, only the safe equilibrium with a credit crunch exists.

We modify our basic model to allow for multiple banks. Similar to Section 1, the economy is now endowed with $N + 1$ types of assets: $N$ classes of risky assets, $\tau \in \mathcal{N} \equiv \{1, .., N\}$, and a safe

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[25]Theorem 3 depends on the assumption that utility is piecewise affine, as in (22). Affine utility guarantees that banks set the intermediate cashflow at the kink, $r_{1\tau} = \frac{1}{2}\tilde{c}$, so the optimal contract does not change when investors anticipate learning news. If $u$ were strictly concave, results are similar but banks would decrease $r_{1\tau}$. Because sufficiently bad news induces a run on both banks, it would be possible for early households to receive 0, so banks would write contracts that induce investors to set $S_a \geq 0$ if there is an Inada condition for $u$. Also, banks would have to decide if they were going to avert a fundamental run, or to allow a fundamental run (optimally choosing the contract with the risk of a run in mind), complicating the choice of $r_{1\tau}$.

[26]For example, in the recent financial crisis the near collapse of the (shadow) banking system was also associated with a substantial drop of the stock market.

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asset. Specifically, making at $t = 0$ an investment in risky asset $\tau \in \mathcal{N}$ generates at $t = 2$ a random payoff in terms of the safe asset: a unit investment in type $\tau$ asset produces at $t = 2$ a payoff of $R$ with probability $p_\tau$ and a payoff of $0$ with probability $1 - p_\tau$. Similar to Section 1, risky assets have an early liquidation option at $t = 1$, so that liquidation of a fraction $\gamma$ of the risky asset generates at $t = 1$ a payoff $\gamma \ell$ of the safe asset and, at $t = 2$ a payoff of $(1 - \gamma)R$ with probability $p_\tau$ and a payoff of $0$ with probability $1 - p_\tau$.

Similar to Section 1, the economy is characterized by multiple sources of uncertainty. The success probability on risky asset $\tau \in \mathcal{N}$, $p_\tau$, depends again on the value of $\theta_\tau$: $p(\theta_\tau) = e^{\theta_\tau - \Theta}$, with $\theta_\tau \in [\theta_L, \theta_H] \subseteq [0, \Theta]$. Investors are again uncertain over the vector $\overrightarrow{\theta} = \{\theta_\tau\}_{\tau=1}^N$, and assess that $\overrightarrow{\theta} \in \mathcal{C} \subset [\theta_L, \theta_H]^N \subseteq [0, \Theta]^N$. We assume that, for all $\overrightarrow{\theta} \in \mathcal{C}$, we have that $\Sigma_{\tau=1}^N \theta_\tau = N\theta_T + \kappa$. Investors are uncertain on the value of $\kappa$ as well, and assess that $\kappa \in \mathcal{K} \equiv [-A, A]$. We assume that $N\theta_L < N\theta_T - A$ and $N\theta_H > N\theta_T + A$. We can interpret $\kappa$ as representing the aggregate state of the economy at $t = 2$, and $\theta_\tau$ as measuring the exposure of each asset $\tau$ to the state of the overall economy. In this spirit, we will denote the combination $\{\overrightarrow{\theta}, \kappa\}$ as the "state of the economy" at $t = 2$. Finally, we measure the extent of uncertainty by the size of investors' core belief set, as follows. Let $\alpha \equiv \theta_H - \theta_T$ characterize the level of uncertainty that investors have for each individual bank. Thus, we interpret the parameter $\alpha$ as measuring the extent of "individual-bank" uncertainty, while the parameter $A$ measures the extent of "aggregate" uncertainty.[27]

Bank $\tau$ offers investors the contract $r_\tau \equiv \{r_{1\tau}, r_{2\tau}^l, r_{2\tau}^h\}$ per dollar deposited in the bank. By depositing $d_\tau$ in bank $\tau$ at $t = 0$, an investor receives a lifetime utility equal to

$$U_0 = \lambda u(S_a + \Sigma_{\tau=1}^N r_{1\tau} d_\tau) + (1 - \lambda) \min_{\overrightarrow{\theta}_1} U_1\left(\overrightarrow{\theta}_1, \kappa\right)$$

where

$$U_1\left(\overrightarrow{\theta}_1, \kappa\right) = S_a + \Sigma_{\tau=1}^N \left[r_{2\tau}^l + p(\theta_\tau) r_{2\tau}^h\right] d_\tau.$$

Investors' assessments are again endogenous, and depend on the composition of their overall portfolio. Specifically, investors' assessments at $t = 1$ on the state of the economy at $t = 2$ are the

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[27]Note that, by construction (and symmetry across banks), individual-bank uncertainty must be at least equal to the "per-capita" aggregate uncertainty: $\alpha \geq A/N$.

solution to the minimization problem

$$\{\vec{\theta}^a, \kappa^a\} = \arg \min_{\{\vec{\theta}, \kappa\} \in S} U_1\left(\vec{\theta}, \kappa\right).$$

**Lemma 4** *Uncertainty-averse investors fear the worst about the aggregate state of the economy, and set $\kappa^a = -A$. If banks offer contracts that have similar risky payoffs, uncertainty-averse investors have beliefs*

$$\theta_\tau^a = \theta_T - \frac{A}{N} + \frac{1}{N} \sum_{\tau'=1}^{N} \ln r_{2\tau'}^h d_{\tau'} - \ln r_{2\tau}^h d_\tau, \text{ for } \tau, \tau' \in \mathcal{N}, \ \tau \neq \tau'. \tag{23}$$

Note that, from (23), an increase of the number, $N$, of banks (or, equivalently, separate asset classes) in the financial system, given aggregate uncertainty $A$, has the beneficial effect of improving investor's overall beliefs on the success probability of the risky assets in the economy. We take as exogenous the factors that may induce time series variations of the parameter $\alpha$.[28] The impact of increasing relative and aggregate uncertainty is characterized in the following.

**Theorem 4** *Let $\alpha > A/N$; there are critical values (defined in the Appendix) for individual-bank uncertainty, $\{\alpha_R(N), \alpha_C\}$, with $\alpha_R(N)$ increasing in $N$, aggregate uncertainty, $\{A_1, A_2\}$, and the number of banks in the banking sector, $N_C$, such that:*

1. *For $A \leq A_1$: the risky equilibrium exists; there is no contagion for $\alpha \leq \alpha_R(N)$; contagion and systemic runs exist for $\alpha > \alpha_R(N)$. The safe equilibrium with a credit crunch exists only for $\alpha \geq \alpha_C$. In addition, $\alpha_R(N) \leq \alpha_C$ if and only if $N \leq N_C$.*

2. *For $A_1 < A \leq A_2$: the risky equilibrium exists; there is contagion and systemic runs. The safe equilibrium with a credit crunch exists only for $\alpha > \alpha_C$.*

3. *For $A > A_2$: There is only the safe equilibrium with a credit crunch.*

Theorem 4 shows that both "individual-bank" and "aggregate" uncertainty affect the possibility of runs and the nature of equilibria in the banking sector in the economy. When both individual-bank

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[28]Epstein and Schneider (2010) suggest that such variations in uncertainty may be the product of learning by uncertainty-averse agents.

and aggregate uncertainty is low, that is, for $\alpha \leq \alpha_R(N)$ and $A \leq A_1$ the only equilibrium is the risky equilibrium. In this case, fundamental runs are possible following bad news on a bank's future expected profitability, but runs remain local and do not create contagion. At higher levels of individual-bank uncertainty, that is, for $\alpha > \alpha_R(N)$, bad news from one bank can spread to the other bank, thus creating contagion and systemic risk. Safe equilibria are also possible at high levels of individual-bank uncertainty, $\alpha \geq \alpha_C$. For intermediate level of aggregate uncertainty, $A_1 < A \leq A_2$, the risky equilibrium still exists, but it is always exposed to the possibility of contagion and, thus, systemic runs. Finally, at very high levels of aggregate uncertainty, $A > A_2$, there is only the safe equilibrium with a credit crunch. In this case, the financial system retrenches itself in a "safety mode," whereby banks invest only in the safe asset.

Note that the critical threshold level $\alpha_R(N)$ is an increasing function of the number of banks active in the economy. This means that a larger banking sector (greater $N$) has two opposing effects on systemic risk. First, when aggregate uncertainty is low, $A \leq A_1$, an increase of $N$ has the effect of raising the threshold level $\alpha_R(N)$ above which contagion can happen, reducing exposure to systemic risk. This effect is due to the positive externality among banks created by uncertainty aversion that we identified in this paper. This reduction of exposure to systemic risk has a positive impact on ex-ante investor welfare.

There is, however, a second effect that works in the opposite direction. This countervailing effect is precisely due to the fact that, in our model, idiosyncratic risk can generate contagion and, thus, results in a run on the whole banking system. Specifically, the presence of a greater number of banks in the economy has the effect of increasing the exposure of the economic system to a larger number of idiosyncratic shocks that can trigger a systemic run. Thus, an increase of the number of banks increases, all else equal, the likelihood of systemic risk, with a negative effect on ex-ante investor welfare. This means that the overall effect of an increase in the number of banks in the economy on systemic risk is not a foregone conclusion.

# 4 Empirical implications and public policy

In this section, we discuss some of the empirical implications of our paper. We then suggest more general, although tentative, implications of our paper for the recent public policy debate surrounding the management of financial crises.[29]

1. *Financial crises and contagion.* The main implication of our analysis is that financial crises can originate in one sector of the economy and then propagate through the banking system to other sectors and, possibly, the stock market. The mechanism that triggers and propagates financial crises in our model is the deterioration of the fundamentals (i.e., a negative shock) in one asset class that leads to worsening expectations on future returns in other asset classes. The key distinguishing feature of our model is that the initial negative shock can be idiosyncratic in nature, and still create contagion in otherwise unrelated asset classes. These are new and testable implications.

2. *Lending booms.* A key mechanism in our model is that uncertainty-averse investors are more optimistic about one asset class when they hold a larger portfolio position in another asset class. This implies that good news about one industry, like an increase in productivity of risky investment for that industry, $R$, will result not only in increased lending to that industry, but also increased lending to other industries as well. This property is a direct outcome of the externality across portfolio holdings created by uncertainty aversion.

3. *Contagion channels.* Our paper identifies a new channel for contagion across banks in the economy. Existing literature has focused on the structure of the interbank market as a key driver of contagion in the banking system (see, e.g., Allen and Gale, 2000). Our model implies that an important determinant of contagion across banks is provided by the structure of investor portfolios. This means that empirical tests of contagion between banks must also account for the pattern of investor deposit holdings. We believe that a better understanding of the network of portfolio holdings, while beyond the scope of our paper, is a fruitful avenue for future research.

It is helpful to note that empirical predictions (1) and (3) allows us also to differentiate our model from other models based on expected utility, and will help to overcome the problem of the potential observational equivalence between models based on uncertainty aversion and those based

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[29]Thakor (2015b) provides a comprehensive survey of such debate, and Bebchuk and Goldstein (2011) discusses credit crunches.

on standard models (see, for example, the discussion in Maenhout, 2004, and Skiadas, 2003, among others). For example, a model with SEU, à-la Goldstein and Pozner (2004), would deliver results similar to ours only if the idiosyncratic shock affecting one asset class is of such magnitude to have a quantitatively meaningful impact on the overall market price of risk. In this case, however, one must wonder whether such shocks are really "idiosyncratic" or, in fact, "systemic."

More generally, the key driver in our model is contagion due to the utility complementarity of risky assets created by investor uncertainty aversion. Utility complementarities among risky assets, however, may be created by other mechanisms, such as traditional risk aversion (as in Goldstein and Pozner, 2004). Other possible mechanisms include the joint use of multiple assets in financial products, such as an index, or because of the hedging properties of bundles of risky assets. All these channels are not mutually exclusive, but rather they concur together to the creation of systemic risk and the possibility of financial crisis. An open and important question, therefore is the precise assessment of the respective importance of different channels as sources of contagion and, thus, systemic risk. Our paper has the admittedly more limited aim of uncovering a new potential channel for contagion and systemic risk that originates in investor uncertainty aversion, and we leave to future research the calibration exercises necessary to address this question.

We conclude with a more general discussion of the lessons we learn from our paper for public policy regarding bank bailout strategies, asset sales and the management of financial crises. These considerations are tentative in nature and provide motivation for future research.

The role of regulation to curb systemic risk and promote financial stability has been the object of extensive discussion in recent academic and public policy debate. To implement effective stabilization polices and regulations, it is critical to understand the source of systemic risk and to assess the nature of bailout policies that must be implement by a central bank to prevent bank runs.

If investors are uncertainty averse, our paper shows that the central bank must worry about idiosyncratic shocks that affect individual banks, since these shocks can have systemic effects. In addition, the implementation of the bailout policy depends on the size of the shocks affecting the banking sector. For sufficiently small shocks, the central bank can avert a run by bailing out just the affected bank. If the shock is large enough, however, the central bank must also bail out unaffected (potentially solvent) banks to avoid a systemic crisis. This happens because, a large shock to one

bank, from Lemma 2, induces pessimism toward the risky assets held by other banks (whether or not there is a run on the affected bank). In contrast, if investors are not uncertainty averse, the central bank only needs to bail out the affected bank.

Similarly, our paper has implications on a central bank's choice in the event of financial crisis between interventions through bailouts or asset sales. Specifically, the central bank can either provide capital directly to the banks to fund their short-term liquidity needs (a bailout, discussed above), or it can buy a bank's risky assets and replace them with the safe asset (asset sales). The distinction is important because bailouts inject liquidity without changing a bank's balance sheet, while asset sales change the risk structure of the bank's portfolio. If investors are uncertainty averse, and the shock is large enough, our paper suggests that the optimal intervention policy involves asset sales, while there is no such benefit for asset sales if investors are uncertainty neutral. However, the central bank must purchase assets from the *unaffected* bank, not from the affected bank. The central bank will be able to purchases these assets at distressed prices, which means that, ex post, the central bank will make large profits from these asset sales. By extension, our model also suggests that the crisis will be harsher in countries that are not allowed to use asset repurchases, like Europe, than in countries that utilize asset repurchases, like the United States.

Negative idiosyncratic shocks at any one bank will have a negative effect on equity capitalization at other banks, triggering a widespread banking crisis. In other words, an idiosyncratic shock on one bank depresses its equity value, and the negative sentiment spreads to other banks which may now see distressed equity valuations. This may result in banks facing binding minimum equity requirements and may force banks to raise new equity at distressed prices. Thus, honoring minimum equity requirements would be very costly to banks.

Our paper has also implications on the nature of credit crunches and the difficulty of central banks to address them. If banks believe that other banks are not lending, they will find it optimal to not lend as well, generating a self-fulfilling credit crunch. This result is due to the effect of uncertainty aversion on probabilistic assessments, not because the banks are financially constrained. Thus, providing liquidity to banks will not be sufficient to induce them to start lending again.

The foregoing discussion implies that a critical issue for public policy, while facing the possibility of a financial crises, is to ascertain first the magnitude of investor ambiguity aversion and, second,

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to assess the extent of uncertainty that is present in the economy at that very point in time. The increasing body of empirical and experimental evidence on the relevance of ambiguity aversion as a driver of investor behavior (which we discussed in the introduction) is an avenue to address the first question. The second component, which we think is a key issue for policy making, is clearly more challenging. The assessment of the extent of uncertainty in the economy is critical because it will affect the kind of policies that a central bank must follow to stabilize the banking sector and prevent systemic runs. It is quite difficult, of course, to generate clear empirical measures of uncertainty. Among those, a possibility is to focus on dispersions of forecasts, such as analyst forecasts, as in Anderson, Ghysels and Juergens (2009). Another possibility is to use the CBOE Volatility Index, a measure of the implied volatility of S&P 500 index options, or VIX, which is sometimes refereed to as the "fear factor," as in Williams (2015). Other measures are considered in Baker, Bloom, and Davis (2016), Brenner and Izhakian (2015), and Gallant, Jahan-Parvar, and Liu (2015). We think that generating sharp measures on uncertainty is a key area of future research.

## 5    Conclusion

In this paper, we propose a new theory of systemic risk based on uncertainty aversion. We show that uncertainty aversion creates complementarities among investors' asset holdings, a feature denoted as uncertainty hedging. Because of uncertainty hedging, bad news on an asset class may spread to other asset classes, generating systemic risk. In our model, a system-wide financial crisis is due to a deterioration of investors' sentiment on the overall economy. The key feature of our model is that this negative sentiment can be triggered by an idiosyncratic event, which creates a wave of pessimism that produces a systemic crisis. A second implication of our model is that banks may individually refrain from investing in risky assets even if, collectively, it would be beneficial to do so. In these situations, risky asset are valued by investors at distressed prices, and banks invest only in the safe assets, a feature that we describe as a credit crunch.

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# A   Appendix

**Proof of Lemma 1.**   Let $x = \{x_A, x_B\}$ be a vector of indicator variables for success of type $A$ and $B$ assets: $x \in \{0,1\}^2$. If the probability of success is $p = \{p_A, p_B\}$ the probability of $x$ is $p_A^{x_A} p_B^{x_B} (1 - p_A)^{1-x_A} (1 - p_B)^{1-x_B}$. Thus, the relative entropy of $p$ w.r.t. $q$ is

$$R\left(p|q\right) = \sum_{x \in \{0,1\}^2} p_A^{x_A} p_B^{x_B} (1 - p_A)^{1-x_A} (1 - p_B)^{1-x_B} \ln \frac{p_A^{x_A} p_B^{x_B} (1 - p_A)^{1-x_A} (1 - p_B)^{1-x_B}}{q_A^{x_A} q_B^{x_B} (1 - q_A)^{1-x_A} (1 - q_B)^{1-x_B}}.$$

Because the log of a product is the sum of the logs, and probabilities sum to one, we can express this as

$$R\left(p|q\right) = R\left(p_A|q_A\right) + R\left(p_B|q_B\right)$$

where $R\left(p_\tau|q_\tau\right) = p_\tau \ln \frac{p_\tau}{q_\tau} + (1 - p_\tau) \ln \frac{1 - p_\tau}{1 - q_\tau}$. Because $\frac{\partial^2 R}{\partial p_\tau^2} = \frac{q_\tau}{p_\tau} + \frac{1 - q_\tau}{1 - p_\tau}$, $R\left(p_\tau|q_\tau\right)$ is strictly convex in $p_\tau$. Thus, $R\left(p|q\right)$ is strictly convex in $p = \{p_A, p_B\}$. Also, $\lim_{p_\tau \to 0^+} R\left(p_\tau|q_\tau\right) = \ln \frac{1}{1 - q_\tau}$ and $\lim_{p_\tau \to 1^-} R\left(p_\tau|q_\tau\right) = \ln \frac{1}{q_\tau}$. Define $\underline{\eta}(q) = \min_{\chi \in Q} \ln \frac{1}{\chi}$, where $Q = \{q_A, 1 - q_A, q_B, 1 - q_B\}$. Therefore, if $\eta < \underline{\eta}(q)$, $M$, as the lower level set of a strictly convex function, is strictly convex. Note this result generalizes: Theorem 2.5.3 of Cover and Thomas (2006) shows that relative entropy is additively separable in independent variables, and their Theorem 2.7.2 shows it is strictly convex.

Suppose an investor receives $w_A$ if type-$A$ assets are successful and $w_B$ if type-$B$ assets are successful, both of which are strictly positive. It can be quickly shown that $R$ achieves a minimum of zero at $p = q$. Convexity and additive separability of $R$ imply that $\frac{\partial R}{\partial p_\tau} < 0$ for $p_\tau < q_\tau$ and $\frac{\partial R}{\partial p_\tau} > 0$ for $p_\tau > q_\tau$. The worst-case scenario solves

$$\min \quad \{p_A w_A + p_B w_B\}$$
$$R\left(p|q\right) \leq \eta$$

Let $\lambda$ be the multiplier for the constraint, and $L$ be the Lagrangian function. Thus, $L = -\left(p_A w_A + p_B w_B\right) - \lambda \left(R\left(p|q\right) - \eta\right)$. This implies $\frac{dL}{dp_\tau} = -w_\tau - \lambda \frac{\partial R}{\partial p_\tau}$. At the worst-case scenario, $\frac{dL}{dp_\tau} = 0$. Because $w_\tau > 0$, it must be that $\lambda \frac{\partial R}{\partial p_\tau} < 0$. This requires not only that the constraint binds, $\lambda > 0$, but also that $p_\tau$ is on the decreasing region of $R$, so $p_\tau < q_\tau$. If the agent has strictly positive exposure to only one asset type, but not the other, say $w_\tau > 0$ but $w_{\tau'} = 0$, the worst-case scenario involves choosing the worst possible value of $p_\tau$, $R\left(p_\tau|q_\tau\right) = \eta$ with $p_\tau < q_\tau$, and setting $p_{\tau'} = q_{\tau'}$. Finally, if the agent has no exposure to either asset, $w_A = w_B = 0$, the claim holds WLOG. ∎

**Proof of Lemma 2.**   The worst-case scenario solves $\min U_1\left(\overrightarrow{\theta}\right)$ s.t. $\frac{1}{2}\left(\theta_A + \theta_B\right) = \theta_T$, where

$$U_1\left(\overrightarrow{\theta}\right) = S_a + \sum_{\tau \in \{A,B\}} \left[w_\tau r_{1\tau} + (1 - w_\tau)\left(r_{2\tau}^l + e^{\theta_\tau - \Theta} r_{2\tau}^h\right)\right] d_\tau.$$

Let $\psi$ be the multiplier on the constraint. $\frac{\partial L}{\partial \theta_\tau} = -e^{\theta_\tau - \Theta} r_{2\tau}^h d_\tau (1 - w_\tau) + \frac{\psi}{2}$. Because $U_1$ is convex in $\theta$, FOCs are sufficient for a minimum. Setting $\frac{\partial L}{\partial \theta_\tau}|_{\theta_\tau = \check{\theta}_\tau} = 0$, and substituting into $\frac{1}{2}\left(\theta_A + \theta_B\right) = \theta_T$, this implies

$$\check{\theta}_\tau^a = \theta_T + \frac{1}{2} \ln \frac{r_{2\tau'}^h d_{\tau'} (1 - w_{\tau'})}{r_{2\tau}^h d_\tau (1 - w_\tau)}.$$

Thus, if $\check{\theta}_\tau^a(\Pi) \in [\theta_L, \theta_H]$, $\theta^a = \check{\theta}^a$. If $\check{\theta}_\tau^a < \theta_L$, $\frac{\partial L}{\partial \theta_\tau} < 0$ for all $\theta \in [\theta_L, \theta_H]$, so $\theta^a = \theta_L$. If $\check{\theta}_\tau^a > \theta_H$, $\frac{\partial L}{\partial \theta_\tau} > 0$ for all $\theta \in [\theta_L, \theta_H]$, so $\theta^a = \theta_H$. Therefore, (9) corresponds to the worst-case scenario. ∎

**Outline of Proof of Theorem 1.**   In equilibrium, banks offer efficient contracts and investors invest all their wealth in the banks ($S_a = 0$). Because $p\left(\theta_T\right) R > 1$, banks invest the entire portfolio of risk-neutral late investors in risky assets, so $r_{2\tau}^l = 0$. Further, banks equalize marginal utilities across states – banks set $r_{1\tau}$ so that early investors receive $r_{1A} d_A + r_{1B} d_B = c_1^*$, where $u'\left(c_1^*\right) = p\left(\theta_\tau\right) R$. By (20), $2 < c_1^* < \frac{2p(\theta_T)R}{\lambda p(\theta_T)R + (1-\lambda)}$, which (substituting into the budget constraint) guarantees that all IC constraints are lax, $U_1\left(\theta_T\right) > c_1^*$. WLOG, it is optimal for banks to offer symmetric contracts and investors to balance investment across banks: $r_{1\tau} = \frac{1}{2} c_1^*$ and $d_\tau = 1$ for $\tau \in \{A, B\}$. The

complete proof is available in the Technical Appendix. ∎

**Outline of Proof of Theorem 2.** In equilibrium, banks individually offer contracts that maximize investors' payoff, so it is WLOG optimal for investors to invest their entire wealth with banks, $S_a = 0$. However, there is the potential for a coordination failure across banks, resulting in the inefficient safe equilibrium.

**Risky Equilibrium:** If investors have a balanced portfolio with exposure to risky assets, $r^h_{2A} d_A = r^h_{2B} d_B > 0$, by Lemma 2, $\theta_\tau = \theta_T$, so $p(\theta_T) R > 1$, and banks will invest the entire portfolio of late investors in the risky asset: $r^l_{2\tau} = 0$. Banks equalize marginal utilities across states, setting $r_{1A} d_A + r_{1B} d_B = c^*_1$, where $u'(c^*_1) = p(\theta_T) R$. With uncertainty aversion, it is strictly optimal for banks to set risky investment so that investors have a balanced portfolio of risky assets: $r^h_{2A} d_A = r^h_{2B} d_B$. Thus, in the risky equilibrium, it is WLOG optimal for banks to offer symmetric contracts, $r^{\rho*}_{1\tau} = \frac{1}{2} c^*_1$, $r^{l\rho*}_{2A} = 0$ and $r^{h\rho*}_{2A} = r^{h\rho*}_{2B}$, and for investors to invest equally in the two banks: $d_\tau = 1$.

**Safe Equilibrium:** If the other bank does not invest in risky assets, $r^h_{2\tau'} = 0$, investors will be very pessimistic about any investment by this bank: $\theta_\tau = \theta_L$ for all $r^h_{2\tau} > 0$. Because $p(\theta_L) R < 1$, such investment is value destroying, so banks set $r^h_{2\tau} = 0$. Therefore, if the other bank does not invest in the risky asset, this bank will not either. Because $u'(2) > 1$, banks would like to provide more insurance against the liquidity shock, but cannot due to the IC constraints, so banks set $r_{1\tau} = r^l_{2\tau} = 1$. It is WLOG optimal for investors to invest equally in the two banks: $d_\tau = 1$. The complete proof is available in the Technical Appendix. ∎

**Proof of Lemma 3.** We focus on fundamental runs: late investors will run a bank only if it is optimal to withdraw when no one else runs.

Suppose investors are SEU. Following the shock to bank $\tau$, the payoff from staying in both banks is $p(\theta_T) \phi r^h_{2\tau} + p(\theta_T) r^h_{2\tau'}$. The payoff of running only bank $\tau$ is $r_{1\tau} + p(\theta_T) r^h_{2\tau'}$, while the payoff of running only bank $\tau'$, is $r_{1\tau'} + p(\theta_T) \phi r^h_{2\tau}$. Finally, the payoff of running both banks is $r_{1\tau} + r_{1\tau'}$. Because the IC is lax and the contract is symmetric, $p(\theta_T) r^h_{2\tau'} > r_{1\tau'}$, so investors will not run bank $\tau'$. Investors will run bank $\tau$ if $r_{1\tau} > \phi p(\theta_T) r^h_{2\tau}$.

Suppose instead that investors are MEU, and there is bad news about bank $\tau$. If investors stay in both banks, they receive $\min_{\vec{\theta} \in C} \{ p(\theta_\tau) \phi r^h_{2\tau} + p(\theta_{\tau'}) r^h_{2\tau'} \}$. If one investor runs only bank $\tau$, she receives payoff $r_{1\tau} + p(\theta_L) r^h_{2\tau'}$, while if she runs only bank $\tau'$, she receives payoff $r_{1\tau'} + p(\theta_L) \phi r^h_{2\tau}$. Because $\phi < 1$, it is worse to run only bank $\tau'$ than only bank $\tau$. If the investor runs both banks, she receives $r_{1\tau} + r_{1\tau'}$. Because $p(\theta_L) R < 1$, $r_{1\tau'} > 1$, and $r^h_{2\tau'} = R \frac{1 - \lambda r_{1\tau'}}{1 - \lambda}$, $r_{1\tau} + p(\theta_L) r^h_{2\tau'} < r_{1\tau} + r_{1\tau'}$. Therefore, the investor will either run both banks or neither.

The shock can either result in corner or interior beliefs. If the shock is so bad that it results in corner beliefs, investors run both banks.[30] Less severe shocks, $\phi > e^{-2(\theta_T - \theta_L)}$, result in interior beliefs. Staying in both banks provides investors with the payoff (applying Lemma 2 and symmetry) $2p(\theta_T) \phi^{\frac{1}{2}} r^h_{2\tau}$. If the investor runs both banks, they receive payoff $2r_{1\tau}$. Thus, uncertainty-averse investors run both banks iff $r_{1\tau} > \phi^{\frac{1}{2}} p(\theta_T) r^h_{2\tau}$. ∎

**Outline of Proof of Theorem 3.** Contracts are similar to those in Theorems 1 and 2, so the proof follows by similar logic. The banks offer contracts to investors, who optimally allocate resources across banks. The cutoff for runs follows by substituting the equilibrium contracts into the expression from Lemma 3. The complete proof is available in the Technical Appendix. ∎

**Proof of Lemma 4.** Bank $\tau$ offers contract $\{ r_{1\tau}, r^l_{2\tau}, r^h_{2\tau} \}$ and investors invest $d_\tau$ in each bank. Uncertainty only affects the risky portion of the portfolio, so investors' worst-case scenario solves $\min_{\vec{\theta} \in C} \sum_{\tau=1}^N e^{\theta_\tau - \Theta} r^h_{2\tau} d_\tau$ subject to $\theta_\tau \in [\theta_L, \theta_H]$ and $\sum_{\tau=1}^N \theta_\tau = N\theta_T - \kappa$, where $\kappa \in [-A, A]$. Because $N\theta_L < N\theta_T - A$, $\exists \tau$ s.t. $\theta_\tau > \theta_L$. Because $r^h_{2\tau} \geq 0$ and $d_\tau \geq 0$, $\kappa^a = -A$. Let $\gamma_U$ be the multiplier on the constraint that $\sum_{\tau=1}^N \theta_\tau = N\theta_T - A$, let $\gamma_{\tau L}$ and $\gamma_{\tau H}$ be the respective multipliers for $\theta_\tau \geq \theta_L$ and $\theta_\tau \leq \theta_H$, and let $L$ be the Lagrangian. Thus, $\frac{\partial L}{\partial \theta_\tau} = -e^{\theta_\tau - \Theta} r^h_{2\tau} d_\tau + \gamma_U + \gamma_{\tau L} - \gamma_{\tau H}$. $\theta_\tau = \theta_H$ iff $r^h_{2\tau} d_\tau < \underline{D} \equiv e^{\Theta - \theta_H} \gamma_U$, and $\theta_\tau = \theta_L$ iff $r^h_{2\tau} d_\tau > \bar{D} \equiv e^{\Theta - \theta_L} \gamma_U$. For $\theta_\tau \in (\theta_L, \theta_H)$, $\theta_\tau = \Theta + \ln \frac{\gamma_U}{r^h_{2\tau} d_\tau}$. Define $A_L = \{ \tau : r^h_{2\tau} d_\tau \geq \bar{D} \}$, $A_H = \{ \tau : r^h_{2\tau} d_\tau \leq \underline{D} \}$, and

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[30] From Lemma 2, the shock is severe enough to induce corner beliefs iff $\phi \leq e^{-2(\theta_T - \theta_L)}$; the payoff to staying in both banks is $p(\theta_L) r^h_{2\tau} (e^{\theta_H - \theta_L} \phi + 1)$. On this region, $e^{\theta_H - \theta_L} \phi \leq 1$, so the payoff of staying in both banks is less than $2p(\theta_L) r^h_{2\tau}$, which is strictly less than $2r_{1\tau}$.

$A_I = \left\{ \tau : r_{2\tau}^h d_\tau \in \left( \underline{D}, \bar{D} \right) \right\}$; $N_L = |A_L|$, $N_H = |A_H|$, and $N_I = |A_I|$. Because $\sum_{\tau=1}^N \theta_\tau = N\theta_T - A$, for $\tau \in A_I$,

$$\theta_\tau = \frac{1}{N_I} \left[ N\theta_T - A - N_H \theta_H - N_L \theta_L \right] + \frac{1}{N_I} \sum_{\tau' \in A_I} \ln \left[ r_{2\tau'}^h d_{\tau'} \right] - \ln \left[ r_{2\tau}^h d_\tau \right].$$

If all assessments are interior, $N_I = N$ and $N_H = N_L = 0$, so $\theta_\tau = \theta_T - \frac{A}{N} + \frac{1}{N} \sum_{\tau'=1}^N \ln r_{2\tau'}^h d_{\tau'} - \ln r_{2\tau}^h d_\tau$. ∎

**Proof of Theorem 4.** By identical logic to Theorem 3, it is WLOG optimal that banks offer symmetric contracts and investors select $d_\tau = \frac{2}{N}$. If banks choose symmetric $r_{2\tau}^h > 0$, Lemma 4 implies $\theta_\tau = \theta_T - \frac{A}{N}$. Banks are willing to invest in risky assets only if $e^{\theta_T - \frac{A}{N} - \Theta} R > 1$, or equivalently, $A < A_2 \equiv N(\theta_T - \Theta + \ln R)$. If $A > A_2$, the only equilibrium is the credit crunch. If banks invest in the risky asset, from Theorem 3, they would like like to set $r_{1\tau}^{\rho*} = \frac{\tilde{c}}{2}$ and $r_{2\tau}^{h\rho*} = \frac{R}{1-\lambda}(1 - \lambda r_{1\tau}^{\rho*})$. IC constraint (12) must be satisfied: $e^{\theta_T - \frac{A}{N} - \Theta} r_{2\tau}^{h\rho*} \geq r_{1\tau}^{\rho*}$, which holds iff $A \leq A_1 \equiv N\left[\theta_T - \Theta + \ln r_{2\tau}^{h\rho*} - \ln r_{1\tau}^{\rho*}\right]$. Thus, the IC is lax iff $A < A_1$, but the IC binds iff $A > A_1$, so $r_{1\tau} = \frac{e^{\theta_T - \frac{A}{N} - \Theta} R}{1 - \lambda + \lambda e^{\theta_T - \frac{A}{N} - \Theta} R} < \frac{\tilde{c}}{2}$. Because $\frac{r_{2\tau}^{h\rho*}}{r_{1\tau}^{\rho*}} < R$, $A_1 < A_2$.

Suppose there is bad news on a bank that induces a run on that bank, and that the IC constraint is lax. Contagion occurs if investors find it optimal to run the other banks: if $r_{1\tau}^{\rho*} > e^{\theta_\tau^- - \Theta} r_{2\tau}^{h\rho*}$, where $\theta_\tau^-$ is the belief on bank $\tau$ following bad news on one bank. If $\alpha$ is small, $\alpha \leq \frac{A}{N-2}$, investors have corner beliefs after they run one bank: $\theta_\tau^- = \theta_L = \theta_T - \alpha$, so contagion occurs iff $\alpha > \theta_T - \Theta + \ln r_{2\tau}^{h\rho*} - \ln r_{1\tau}^{\rho*}$. If $\alpha$ is large enough, $\alpha > \frac{A}{N-2}$, investors have interior beliefs after they run a bank, so by Lemma 4, $\theta_\tau^- = \theta_T - \frac{A+\alpha}{N-1}$, so contagion occurs iff $A + \alpha > (N-1)\left[\theta_T - \Theta + \ln r_{2\tau}^{h\rho*} - \ln r_{1\tau}^{\rho*}\right]$. Alternatively, if the IC constraint binds, $r_{1\tau} = e^{\theta_\tau - \Theta} r_{2\tau}^h$, $\theta_\tau^- < \theta_\tau$ because $\alpha > \frac{A}{N}$, so $r_{1\tau} < e^{\theta_\tau^- - \Theta} r_{2\tau}^h$, and contagion occurs for all $A > A_1$.

If $A < A_1$, let $N_0 = \frac{A}{K} + 2$, where $K = \theta_T - \Theta + \ln r_{2\tau}^{h\rho*} - \ln r_{1\tau}^{\rho*}$. For $N \leq N_0$, define $\alpha_R(N) \equiv K$; for $N > N_0$, define $\alpha_R(N) = (N-1)K - A$. If $N < N_0$, $A > (N-2)K$. If $\alpha > \frac{A}{N-2}$, $\alpha + A > (N-1)K$, so contagion occurs for all $\alpha > \frac{A}{N-2}$ when $N < N_0$. If $\alpha < \frac{A}{N-2}$, contagion occurs iff $\alpha > K = \alpha_R(N)$. Alternatively, if $N > N_0$, $A < (N-2)K$. If $\alpha \leq \frac{A}{N-2}$, $\alpha < K$, so there is no contagion. If $\alpha > \frac{A}{N-2}$, there is contagion iff $A + \alpha > (N-1)K$, or equivalently, iff $\alpha > \alpha_R(N)$. Therefore, there is contagion iff $\alpha > \alpha_R(N)$. Because $\alpha_R(N_0) = K$, $\alpha_R$ is continuous in $N_0$. Also, $\alpha_R$ is not affected by $N$ for $N \leq N_0$, yet $\alpha_R$ is increasing in $N$ for $N > N_0$.

Finally, the credit crunch exists iff it is optimal for one bank to set $r_{2\tau}^h = 0$ when all the other banks set $r_{2\tau'}^h = 0$. If $r_{2\tau'}^h = 0$ for all $\tau' \neq \tau$, $\theta_\tau = \theta_T - \alpha$ for all $r_{2\tau}^h > 0$ (Lemma 4). This is negative NPV iff $e^{\theta_T - \alpha - \Theta} R < 1$, or equivalently, iff $\alpha \geq \alpha_C \equiv (\theta_T - \Theta + \ln R)$. Because $R > \frac{r_{2\tau}^{h\rho*}}{r_{1\tau}^{\rho*}}$, $\alpha_C > \alpha_R(N_0)$, so there there exists a unique

$N_C > N_0$ such that $\alpha_C = \alpha_R(N_C)$. Note $N_C = \frac{\ln R - \ln \frac{r_{2\tau}^{h\rho*}}{r_{1\tau}}}{\theta_T - \Theta + \ln \frac{r_{2\tau}^{h\rho*}}{r_{1\tau}}}$. ∎
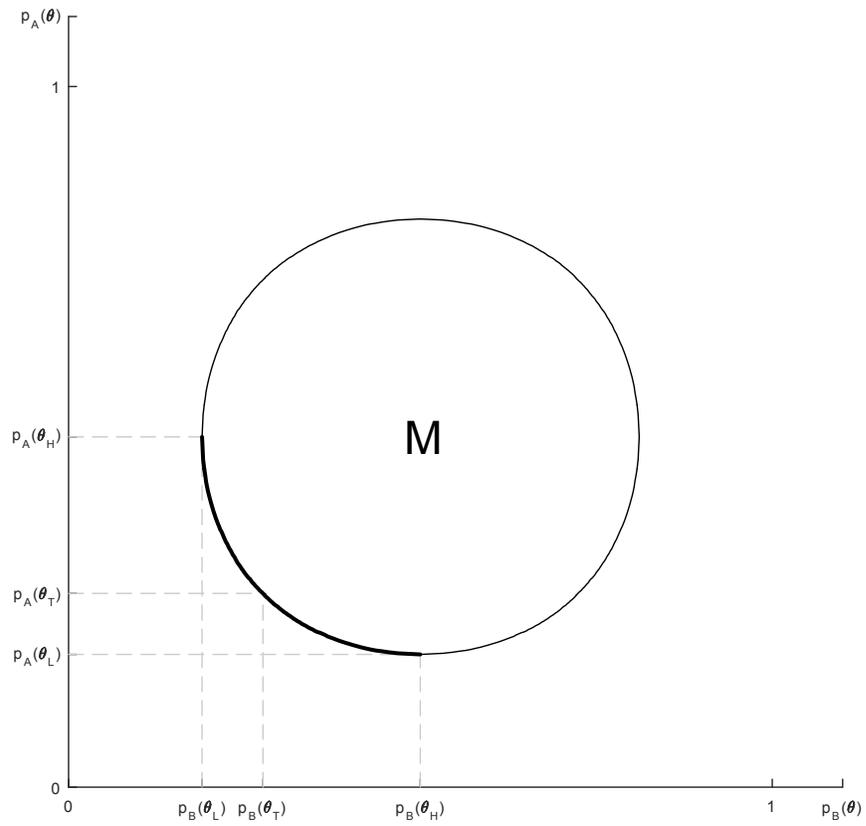
Figure 1: Core Belief Set: The figure represents the core belief set implied by the relative entropy criterion. The lower left boundary, which is darkened, represents the relevant portion of the core beliefs for investors with long positions in both risky assets.